

Woods Cross Company Rising

Diversification adds up to dollars for Greene Concrete Cutting

Greene Concrete Cutting has not appeared on previous lists of top subcontractors but after steadily growing since 1990 and with \$6 million in reported revenues on Intermountain Contractor's survey they top the concrete subcontractors list.

The company is based in Woods Cross and is primarily focused on concrete sawing and sealing work. Company President Mike Greene said around three years ago, the company expanded into interior demolition work including removal and concrete pour-back work.

Greene said the company typically does 50 to 60 small jobs a day with invoices that average \$500. But, in mid 2003, the company was subcontracted by Salt Lake City based Big-D Construction to perform demolition

and cutting work at a new cereal production plant for the Malt-o-Meal company in Tremonton.

"All the walls were being poured and we were going in and cutting spaces for all the mechanical systems," said Greene. "It was really a change for our guys because we are usually only on a job for a few days and this was eight months every day."

Greene's crews cut holes ranging from two inches to 7 by 8 ft, lifting pieces with cranes, forklifts and in some cases a block and tackle.

Currently the company's largest jobs are the demolition of Dixie High School in St. George and a cutting a sealing job in the parking lot of paper products manufacture Kimberly Clarke in Ogden.

Since its beginnings Greene said

the company has looked for opportunity to expand and the move to demolition work was just one of them. This year Greene has started a landscaping division. Another company, Greene Enterprises, was launched seven years ago to specialize in commercial and residential excavation.

And not all the company's growth has been in the gritty world of concrete and excavation. In 1995 Green and Sandy-based Peak Software developed a dispatch and scheduling system that is now used by over 100 companies world wide.

"It grew out of necessity," said Greene. "We were in this two story building and I was running up and down the stairs all the time. I just asked if there wasn't some way we could network things and I could watch the schedule from my desk? We took it the idea and our needs to Peak and it grew into the program we and others use today."

The company will be called to Tremonton again this year as the second stage of the Malt-o-Meal plant construction gets underway. <<

Rank	Company	??	??	Project
1	Greene Concrete Cutting 1065 West 750 South Woods Cross, UT. 84087 801-292-6699	\$6 Million	\$6 Million	Malt-o-Meal Plant Tremonton, UT.
2	Multiple Concrete Enterprises Inc 2231 N Rulon White Blvd Ogden, UT 84412 801-737-2692	\$3.7 Million	\$6 Million	I-15 Concrete Rehabilitation Downey, ID
3	Absolute Constructors LLC 6450 S Cottonwood Murray, UT 84107	\$3.5 Million	\$3.5 Million	Olmsted Flowline Replacement Reservoir Provo Canyon, UT